

only druggists in the United States that assay and standardize their preparations are the ones that really make U. S. P. preparations.

Some of the assays and tests I believe are a little beyond some of the druggists. While college graduates are growing in number, there are still a good many of the profession that received their early education where scientific chemistry was not known and unless they have studied up on it since, they are not prepared to carry out the directions of the U. S. P. This however, should be no excuse because it is possible to procure clerks that are capable, and apparatus that is necessary to conduct any of these tests. The simpler these tests can be made, the better for everybody concerned.

I do not want you to think that this is the case everywhere, there is a bright side to pharmacy if we will only grasp it. The future is just what you men wish to make it. The membership of the A. Ph. A. is large enough to turn the tide one way or the other. One thing above all others, use your Pharmacopoeia and show your apprentice how to use it.

KEEPING UP ASSOCIATION MEMBERSHIP.

Apparently the only way to develop a big membership, and to keep it big, is by means of traveling organizers. Out in Iowa, as we reported last month, the membership of the State Association has been increased from 400 to 1200 through a county organization system, supplemented by the earnest efforts of a paid organizer (a woman, by the way) whose whole time has been devoted to the task for a year or more. Two or three other State Associations have practiced the same methods with success.

Such work, however, must apparently be kept up indefatigably. In Ohio, for instance, where the membership had grown in 1911 up to the surprising figure of 1481, interest began to slump as soon as the organizer resigned from his task, and at the recent annual meeting it was found that reports from the county organizations were far too infrequent in number and much too indifferent in character. The last organization campaign cost \$1786, and only brought in \$1522, but even at that it was to be considered a success since it added greatly to the strength of the body.—*Bulletin of Pharmacy*.